

Feed the Future Country Fact Sheet

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Get Started

Submitted by kdad on October 4, 2012

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Label 1:

1. Embed within Existing Program

Title:

Partnership

Label 2:

2. Competitive Grants Program

Label 3:

3. Application via Annual Program Statement (APS)

Label 4:

4. Joint Solicitation (RFA or RFP)

Label 5:

5. Collaboration Agreement

Label 6:

6. Loan Guarantees (DCA)

Label 7:

7. MCC Compacts

Description Ensuring Success info:

It is widely understood in business that projections often exceed actual results. Consequently, to achieve the full potential of partnerships that are long on promises, both the private and public sector participants should demand a careful, objective — even forensic — examination of the details of a partnership. Issues to address before embarking on a public/private partnership:

- How will the Feed the Future agencies apply their special expertise to the goals of this venture?
- Is there strong enough demand to make the venture economically viable?
- Do all parties understand their respective responsibilities?
- Do the various objectives of each partner align with the strategic goals of Feed the Future and the host country?
- Has there been enthusiastic buy-in by host-country government agencies?
- Has adequate time been scheduled for the project to evolve into a sustainable operation?
- Does a university have an interest in the outcome, or has one done research on the need for the venture?
- Have all parties made sufficient capital commitments to ensure adequate funding throughout the life of the partnership?
- Is someone in charge of each leg of the partnership who has the passion and commitment to ensure inspired leadership?
- Is there enough collective experience among the partners to anticipate and effectively manage the day-to-day decisions?
- Is there enough patient capital available to survive the inevitable challenges?
- Has transparency and shared budgetary oversight been built into managing the project?
- Will local cultural customs allow adequate flexibility in making adjustments over time?
- Is there a provision for technical assistance to growers, and is vocational training available?
- Will capacity building ensure sustainability once donor funding ends?
- Are the locals on board?.

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